WHAT IT’S LIKE BEING A HOME INSPECTOR

One you’ve completed your training and receive your ICA Certification, you’re on your way to an exciting and rewarding new career as a home inspector. Having completed our Real Estate Inspection Certification Program, you’ll be qualified to inspect commercial as well as residential properties. Enrollment in ICA’s training program also includes course material on starting and promoting your new home inspection business.

You’ll also enjoy the freedom of being your own boss and setting your own schedule. With that freedom, however, come the risks of being an entrepreneur and the responsibilities of building and maintaining a successful business. Inspection Certification Associates will always be there to help. If you have questions or need technical assistance while getting started – or for that matter, any time during your career as a home inspector – you’ll have free access to ICA’s reference library and training materials. Your ICA Home Inspection enrollment also includes free lifetime instructor support, so the personalized expertise you need is always just a phone call or email away.

“Hi, I wanted to let you know that I passed the national home inspection test on my first attempt! This program has been great and the additional study material for the exam was very beneficial... Thanks again and thanks for all of your help answering my previous questions”
– Andy from Fort Wayne, IN
# HOME INSPECTION COURSE COMPARISON

How does Inspection Certification Associates’ home inspection training measure up when compared to the competition? Take a look at the chart below and decide for yourself!

<table>
<thead>
<tr>
<th>Feature</th>
<th>ICA</th>
<th>PHI</th>
<th>Allied</th>
<th>Penn Foster</th>
<th>AHIT</th>
<th>Kaplan</th>
</tr>
</thead>
<tbody>
<tr>
<td>Tuition</td>
<td>$695</td>
<td>$695</td>
<td>$548</td>
<td>$695</td>
<td>$895</td>
<td>$995</td>
</tr>
<tr>
<td>Instructor Led Video</td>
<td>✔</td>
<td>✗</td>
<td>✗</td>
<td>✗</td>
<td>✗</td>
<td>✗</td>
</tr>
<tr>
<td>Report Software Included</td>
<td>✔</td>
<td>✗</td>
<td>✗</td>
<td>✗</td>
<td>✗</td>
<td>✗</td>
</tr>
<tr>
<td>Inspecting with Drones</td>
<td>✔</td>
<td>✗</td>
<td>✗</td>
<td>✗</td>
<td>✗</td>
<td>✗</td>
</tr>
<tr>
<td>Commercial Inspection</td>
<td>✔</td>
<td>✗</td>
<td>✗</td>
<td>✗</td>
<td>✗</td>
<td>✗</td>
</tr>
<tr>
<td>Thermal Imaging</td>
<td>✔</td>
<td>✗</td>
<td>✗</td>
<td>✗</td>
<td>✗</td>
<td>✗</td>
</tr>
<tr>
<td>Lifetime Course Access</td>
<td>✔</td>
<td>✗</td>
<td>✗</td>
<td>✗</td>
<td>✗</td>
<td>✗</td>
</tr>
<tr>
<td>100% Downloadable</td>
<td>✔</td>
<td>✗</td>
<td>✗</td>
<td>✗</td>
<td>✗</td>
<td>✗</td>
</tr>
<tr>
<td>Radon</td>
<td>✔</td>
<td>✗</td>
<td>✗</td>
<td>✗</td>
<td>✗</td>
<td>✗</td>
</tr>
<tr>
<td>Mold</td>
<td>✔</td>
<td>✗</td>
<td>✗</td>
<td>✗</td>
<td>✗</td>
<td>✗</td>
</tr>
<tr>
<td>Multiple Classroom Locations</td>
<td>✔</td>
<td>✗</td>
<td>✗</td>
<td>✗</td>
<td>✔</td>
<td>✗</td>
</tr>
<tr>
<td>Updated for 2019</td>
<td>✔</td>
<td>✗</td>
<td>✗</td>
<td>✗</td>
<td>✗</td>
<td>✗</td>
</tr>
<tr>
<td>Free One Year InterNACHI Membership</td>
<td>✔</td>
<td>✗</td>
<td>✗</td>
<td>✗</td>
<td>✗</td>
<td>✗</td>
</tr>
<tr>
<td>Energy Efficiency</td>
<td>✔</td>
<td>✗</td>
<td>✗</td>
<td>✗</td>
<td>✗</td>
<td>✗</td>
</tr>
<tr>
<td>Fire Code</td>
<td>✔</td>
<td>✗</td>
<td>✗</td>
<td>✗</td>
<td>✗</td>
<td>✗</td>
</tr>
<tr>
<td>Hud Inspection</td>
<td>✔</td>
<td>✗</td>
<td>✗</td>
<td>✗</td>
<td>✗</td>
<td>✗</td>
</tr>
<tr>
<td>Healthy Housing</td>
<td>✔</td>
<td>✗</td>
<td>✗</td>
<td>✗</td>
<td>✗</td>
<td>✗</td>
</tr>
<tr>
<td>Code Inspection</td>
<td>✔</td>
<td>✗</td>
<td>✗</td>
<td>✗</td>
<td>✗</td>
<td>✗</td>
</tr>
</tbody>
</table>
ICA’S HOME INSPECTION COURSE OUTLINE

1. Overview of Home Inspections
   Provides an introduction and review of the home inspection industry

2. Legal and Business Aspects
   Forming a business, pre-inspection agreements, insurance, marketing

3. The Inspection Process
   Method of inspecting a house, Standards of Practice

4. Roofing 1
   Roofing terms, materials, shingles types, roofing inspection process

5. Roofing 2
   Roofing inspection process continued, roofing defects

6. Exterior 1
   Site as it affects the home, grading, siding materials, defects

7. Exterior 2
   Trim, porches, decks, stops, steps, paving, vegetation, defects

8. Structure 1
   Structural basics, beams, joists, trusses, roof and wall framing, foundations

9. Structure 2
   Structural inspection and defect recognition

10. Interior 1
    Attics, insulation, interior rooms, walls, windows, doors

11. Interior 2
    Bathrooms, kitchens, household appliances, basements, crawl spaces

12. Plumbing 1
    Supply and waste piping, cross connections, vents, drainage

13. Plumbing 2
    Fixtures, faucets, water heaters

14. Plumbing 3
    Water heaters continued, fuel piping and storage, sump and ejector pumps

15. Heating 1
    Combustion air requirements, forced air heating inspection process

16. Heating 2
    Hydronic heating systems inspection process

17. Heating 3
    Space heating, fireplaces, wood stoves, chimneys and vents

18. Air Conditioning 1
    Refrigeration theory, split systems, ductless split systems, high-velocity

19. Air Conditioning 2
    Air source heat pumps, geothermal heat pumps

20. Electrical 1
    Electrical theory, service drops, wire gauges

21. Electrical 2
    Wire material and types, electrical panels

22. Electrical 3
    Main panels, sub panels

23. Electrical 4
    Outlets, switches, fixtures, smoke detectors, carbon monoxide detectors

24. Report Writing
    Providing a proper written report for the client

25. Marketing 1
    Strategies for building your home inspection business

26. Marketing 2
    Strategies for building your home inspection business

27. Commercial Inspection
    Inspecting commercial buildings, covers ASTM standards

28. Inspection with Drones
    Using a drone to complete roof inspections

LEARN FROM THE EXPERTS EITHER ONLINE OR IN THE CLASSROOM!
HOME INSPECTION CLASSROOM AND FIELD TRAINING

In some parts of the country, Inspection Certification Associates offers home inspector classes, taught by instructors who are highly experienced certified home inspection professionals.

You’ll learn everything from home inspection basics to how to start and promote a real estate inspection business in your new career as a certified home inspector. In many areas, you’ll also have an opportunity to accompany a professional inspector on an actual home inspection.

**Fayetteville, AR**
April 6 – 13, 2019 ($1,695)
**Little Rock, AR**
February 2 – 9, 2019 ($1,695)
June 22 – 29, 2019 ($1,695)
**Downers Grove, IL (Chicago)**
January 25 – 27, 2019 ($1,195)
March 15 – 17, 2019 ($1,195)
April 26 – 28, 2019 ($1,195)
June 8 – 10, 2019 ($1,195)
**Baltimore, MD**
January 26 – February 2, 2019 ($1,395)
March 16 – 23, 2019 ($1,395)
May 11 – 18, 2019 ($1,395)
**Blacksburg, VA**
February 14 – 17, 2019 ($1,395)
April 25 – 28, 2019 ($1,395)
**Chesapeake, VA**
January 10 – 13, 2019 ($1,395)
March 28 – 31, 2019 ($1,395)
June 20 – 23, 2019 ($1,395)
**Manassas, VA**
January 16 – 19, 2019 ($1,395)
March 7 – 10, 2019 ($1,395)
May 30 – June 2, 2019 ($1,395)
**Richmond, VA**
February 28 – March 3, 2019 ($1,395)
May 2 – 5, 2019 ($1,395)

FOR A FULL LIST OF UPCOMING COURSE DATES [CLICK HERE](#)
ICA students are trained to strict American Society of Home Inspector (ASHI) practice standards through online courses taught by instructors who are all professional home inspectors. Our 28 fully narrated streaming video class segments cover topics ranging from the basics of home inspection to starting and marketing a career as a certified home inspector. All instructional and reference materials are available online 24/7.

- Radon and mold detection instruction and certification
- Training on thermal imaging
- Report Form Pro 2 software that generates professional home inspection reports
- Free lifetime access to online refresher training
- Unlimited use of ICA’s online reference library
- Ongoing support from instructors
- Preparation for passing the National Home Inspectors and State Inspector Exams with our online study guide and 700 practice questions
- And much more!
FREQUENTLY ASKED QUESTIONS

How much does a home inspector make?
According to the U.S. Bureau of Labor Statistics, the median annual pay for all home inspectors in 2017 was approximately $76,000. The highest 10% brought in more than $120,000 annually.

There are several factors that affect a home inspector's earnings, including the area of the country where the inspector is located, years of experience and whether the inspector is self-employed or works for an inspection company. Other items affecting earnings are the types of services offered and whether the inspector works part- or full-time.

What do I need to become a home inspector?
Requirements for becoming a home inspector vary by geographic area. Some states, such as Colorado and Wyoming, don’t require home inspectors to be licensed. It’s likely, however, that customers in these states will want verification that an inspector they’re considering hiring has been properly trained and certified. Check your state to see if a license is needed in your area and if there are any additional requirements. You’ll also need strong interpersonal skills, since building long-term relationships with clients, realtors, lenders and others who can send your business is crucial to your success as a home inspector.

Do I need a construction background?
Contrary to what many people think, construction experience isn’t necessary to become a successful home inspector. A background in construction, engineering, architecture or related fields can, however, be helpful, especially to newly certified inspectors who are just starting out. Lack of construction experience shouldn’t keep you from becoming a home inspector. Men and women of all ages and backgrounds have succeeded as inspectors through hard work, determination and a willingness to learn. You’ll gain much of what you need to know through your home inspector training classes. The rest will come from “hands-on” experience conducting home inspections.

How can I become a home inspector?
A career as a certified home inspector begins with proper training. It’s important to choose the right school, since not all training programs cover the same topics. There are many schools that offer home inspector training and certification, although not all programs provide the same level of instruction. ICA’s Home Inspector Training and Certification covers everything from foundations and footings to rafters and rooftops and everything in between, including plumbing, electrical and heating and air conditioning systems.

How long does it take to become a home inspector?
There are no time limits for completing ICA’s Training and Certification Program. Students work at their own pace, and since all training materials are available online 24/7, you can complete your training any time and anywhere there’s an Internet connection. This flexibility lets students continue to work at their current jobs until the training is completed and they’re ready to begin their new careers as professional home inspectors. Most students finish the course in three to four weeks, although some complete the training in two week or less.
START YOUR NEW CAREER TODAY!

CALL: 888-374-4096
EMAIL: SUPPORT@ICASCHOOL.COM
REGISTER TODAY AT: ICASCHOOL.COM

WANT TO LEARN MORE ABOUT THE HOME INSPECTION INDUSTRY AND HOW WE CAN HELP YOU GET STARTED?

Click here to download our Secrets of the Home Inspection Business White Paper